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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

**June 19, 2018  
Date of Report (Date of earliest event reported)**

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**Installed Building Products, Inc.**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-36307**  
(Commission  
File No.)

**45-3707650**  
(I.R.S. employer  
identification number)

**495 South High Street, Suite 50  
Columbus, Ohio 43215**  
(Address of principal executive offices, including zip code)

**(614) 221-3399**  
(Registrant's telephone number, including area code)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**Item 1.01. Entry into a Material Definitive Agreement.**

As previously reported, on April 13, 2017, Installed Building Products, Inc., a Delaware corporation (the “Company”), as borrower, entered into (i) that certain term loan credit agreement (as amended by that first amendment to the term loan agreement, dated as of November 30, 2017, the “Term Loan Agreement”), by and among the Company, the lenders from time to time party thereto, Royal Bank of Canada as term administrative agent and RBC Capital Markets, UBS Securities LLC and Jefferies Finance LLC as joint lead arrangers and joint bookrunners, and (ii) that certain ABL revolving credit agreement (as amended by that first amendment to credit agreement, dated as of October 26, 2017, and that second amendment to credit agreement, dated December 26, 2017, the “ABL Credit Agreement”), by and among the Company, the subsidiary guarantors from time to time party thereto, the financial institutions from time to time party thereto, and SunTrust Bank as issuing bank, swing bank and administrative agent, with SunTrust Robinson Humphrey, Inc. as left lead arranger and bookrunner. The Term Loan Agreement, subject to the terms and conditions set forth therein, provided for a seven-year term loan facility in the amount of \$299,250,000, and the ABL Credit Agreement, subject to the terms and conditions set forth therein, provided for a five-year revolving credit facility in the amount of up to \$100,000,000.

On June 19, 2018, the Company entered into a second amendment to the Term Loan Agreement (the “Term Loan Second Amendment”) to (i) extend the maturity date from April 15, 2024 to April 15, 2025 and (ii) increase the aggregate principal amount of the facility to \$397,750,000. RBC Capital Markets, Jefferies Finance LLC and SunTrust Robinson Humphrey served as joint lead arrangers and joint bookrunners for the increase and extension of the facility.

Also on June 19, 2018, the Company entered into a third amendment to the ABL Credit Agreement (the “ABL Third Amendment”) to (i) extend the maturity date from April 13, 2022 to June 19, 2023, (ii) increase the aggregate revolving loan commitments to \$150,000,000 and (iii) provide enhanced borrowing availability against certain types of accounts receivable.

The foregoing descriptions of the Term Loan Second Amendment and ABL Third Amendment do not purport to be complete and are subject to and qualified in their entirety by the full text of the Term Loan Second Amendment and the ABL Third Amendment, copies of which are attached hereto as Exhibits 10.1 and 10.2, respectively, and incorporated herein by reference.

In connection with the ABL Third Amendment, the Company also entered into a first amendment to ABL/Term Loan Intercreditor Agreement with SunTrust Bank as ABL agent and Royal Bank of Canada as term administrative agent, a copy of which is attached hereto as Exhibit 10.3 and incorporated herein by reference.

**Item 2.03. Creation of a Direct Financial Obligation or an Obligation under an Off-Balance Sheet Arrangement of a Registrant.**

The disclosure under Item 1.01 of this Current Report on Form 8-K is also responsive to Item 2.03 of this report and is incorporated by reference into this Item 2.03.

**Item 7.01. Regulation FD Disclosure.**

On June 19, 2018, the Company issued a press release announcing the Term Loan Second Amendment and the ABL Third Amendment. A copy of the press release is furnished as Exhibit 99.1 to this report.

The information contained in this Item 7.01, including Exhibit 99.1 attached hereto, is being furnished and shall not be deemed to be “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. Furthermore, the information contained in this Item 7.01, including Exhibit 99.1 attached hereto, shall not be deemed to be incorporated by reference into any registration statement or other document filed with the Securities and Exchange Commission, except as shall be expressly set forth by specific reference in such filing.

**Item 9.01. Financial Statements and Exhibits.**

**(d) Exhibits.**

<u>Exhibit Number</u>	<u>Description</u>
10.1	<a href="#"><u>Second Amendment to Term Loan Credit Agreement, dated as of June 19, 2018, by and among Installed Building Products, Inc., the other loan parties party thereto, the participating lenders and fronting bank party thereto, Royal Bank of Canada, as administrative agent, and RBC Capital Markets, as joint lead arranger and joint bookrunner.</u></a>
10.2	<a href="#"><u>Third Amendment to Credit Agreement, dated as of June 19, 2018, by and among Installed Building Products, Inc., the lenders party thereto, and SunTrust Bank, as administrative agent.</u></a>
10.3	<a href="#"><u>First Amendment to ABL/Term Loan Intercreditor Agreement, dated as of June 19, 2018, by and among Installed Building Products, Inc., SunTrust Bank, as ABL agent, and Royal Bank of Canada, as term loan agent.</u></a>
99.1	<a href="#"><u>Press Release of Installed Building Products, Inc. dated June 19, 2018.</u></a>

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**INSTALLED BUILDING PRODUCTS, INC.**

Date: June 19, 2018

By: /s/ Michael T. Miller

Michael T. Miller

Executive Vice President and  
Chief Financial Officer

**SECOND AMENDMENT TO TERM LOAN CREDIT AGREEMENT**

**dated as of**

**June 19, 2018,**

**among**

**INSTALLED BUILDINGS PRODUCTS, INC.,  
as the Borrower,**

**the other Loan Parties party hereto, the Participating Lenders and Fronting Bank party hereto,**

**and**

**ROYAL BANK OF CANADA,  
as Administrative Agent**

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**RBC CAPITAL MARKETS<sup>1</sup>,  
as Lead Arranger and Bookrunner**

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<sup>1</sup> RBC Capital Markets is a brand name for the capital markets businesses of Royal Bank of Canada and its affiliates.

## SECOND AMENDMENT TO TERM LOAN CREDIT AGREEMENT

This SECOND AMENDMENT TO TERM LOAN CREDIT AGREEMENT, dated as of June 19, 2018 (this "Amendment"), among Installed Building Products, Inc., a Delaware corporation (the "Borrower"), ROYAL BANK OF CANADA ("RBC"), as administrative agent (in such capacity, the "Administrative Agent") under the Credit Agreement referred to below, and each Participating Lender (as defined below) party hereto.

### RECITALS:

**WHEREAS**, reference is made to the Term Loan Credit Agreement, dated as of April 13, 2017 (as amended by that First Amendment to the Term Loan Credit Agreement, dated as of November 30, 2017, and as further amended, restated, amended and restated, supplemented or otherwise modified from time to time prior to the date hereof, the "Existing Credit Agreement" and as may be further amended, restated, amended and restated, supplemented or otherwise modified from time to time, including by this Amendment, the "Credit Agreement"), among the Borrower, the lenders or other financial institutions or entities from time to time party thereto and the Administrative Agent (capitalized terms used but not defined herein having the meaning provided in the Credit Agreement), pursuant to which the Lenders provided the Borrower with Tranche B-1 Term Loans in an aggregate initial principal amount of \$299,250,000 (the "Tranche B-1 Term Loans");

**WHEREAS**, this Amendment constitutes an Incremental Facility Amendment and a Refinancing Amendment, and the Borrower is hereby notifying the Administrative Agent that it is requesting the establishment of Incremental Term Loans and Other Term Loans pursuant to Sections 2.20 and 2.21 of the Existing Credit Agreement;

**WHEREAS**, the Borrower desires to amend the Existing Credit Agreement to, among other things, (i) incur Other Term Loans which shall extend the maturity on the Tranche B-1 Term Loans (the "Extended Term Loans"), (ii) obtain Incremental Term Loans in aggregate principal amount of up to \$100,000,000 (the "2018 Incremental Term Loans") and (iii) add a new Class of Term Loans consisting of all of the Extended Term Loans and all of the 2018 Incremental Term Loans, collectively in aggregate principal amount of \$397,750,000 (the "Tranche B-2 Term Loans"; the commitments and Tranche B-2 Participation Notices, as applicable, in respect of such Tranche B-2 Term Loans, the "Tranche B-2 Term Loan Commitments"; and the Lenders with Tranche B-2 Term Loan Commitments and any permitted assignees thereof, the "Tranche B-2 Lenders") which will be available on the Second Amendment Effective Date (as defined below) to refinance all Tranche B-1 Term Loans outstanding under the Existing Credit Agreement immediately prior to effectiveness of this Amendment (the "Existing Term Loans") and which Tranche B-2 Term Loans shall constitute Other Term Loans and Term Loans (as applicable) for all purposes of the Credit Agreement and the other Loan Documents.

**WHEREAS**, each Lender holding Existing Term Loans under the Existing Credit Agreement immediately prior to effectiveness of this Amendment (each, an "Existing Term Lender") executing and delivering a notice of participation in the Tranche B-2 Term Loans in the form attached as Exhibit A hereto (a "Tranche B-2 Participation Notice") and electing the cashless settlement option therein (each such Existing Term Lender in such capacity and with respect to the Existing Term Loans so elected, a "Converting Lender" and, together with each other Person executing and delivering a Tranche B-2 Participation Notice or otherwise providing a Tranche B-2 Term Commitment, the "Participating Lenders") shall be deemed to have exchanged on the Second Amendment Effective Date all (or such lesser amount allocated to such Lender by the Lead Arranger (as defined below)) of its outstanding Tranche B-1 Term Loans (which Tranche B-1 Term Loans shall thereafter no longer be deemed to be outstanding) for an equal aggregate principal amount of Tranche B-2 Term Loans, and such Lender shall thereafter become a Tranche B-2 Lender under the Credit Agreement.

**WHEREAS**, RBC agrees to act as fronting bank for the syndication of the Tranche B-2 Term Loans (in such capacity, the “Fronting Bank”), and the Fronting Bank will purchase, and the Existing Term Lenders will sell to the Fronting Bank, immediately prior to effectiveness of this Amendment, the outstanding principal amount of Tranche B-1 Term Loans that are not exchanged for Tranche B-2 Term Loans held by (i) each Existing Term Lender that executes and delivers a Tranche B-2 Participation Notice and elects the cash settlement option therein (the “Non-Converting Lenders”) and (ii) each Existing Term Lender that does not execute and deliver a Tranche B-2 Participation Notice (the “Non-Participating Lenders”) (such term loans described in this recital, the “Reallocated Term Loans”).

**WHEREAS**, to the extent there exist any Reallocated Term Loans, the Fronting Bank shall be deemed to exchange on the Second Amendment Effective Date such Reallocated Term Loans on a cashless settlement basis for an equal aggregate principal amount of Tranche B-2 Term Loans under the Credit Agreement, and such Reallocated Term Loans shall promptly (but not later than 30 days following the Second Amendment Effective Date (or such later date as may be agreed to by the Fronting Bank in its sole discretion)) thereafter be purchased by Tranche B-2 Lenders (those Tranche B-2 Lenders other than the Existing Term Lenders, the “New Lenders”) Non-Converting Lenders, and Existing Term Lenders that have elected to purchase additional Tranche B-2 Term Loans, each in accordance with such Tranche B-2 Lenders’ respective Tranche B-2 Term Loan Commitment and as allocated by RBC Capital Markets in its capacity as a Lead Arranger (the “Lead Arranger”) hereunder (in each case, subject to the prior written consent of the Borrower); and

**WHEREAS**, contemporaneously with the effectiveness of the Tranche B-2 Term Commitments on the Second Amendment Effective Date, the Borrower wishes to (a) make certain amendments to the Existing Credit Agreement to provide for the incurrence of the Tranche B-2 Term Loans and (b) make certain other modifications to the Existing Credit Agreement set forth herein.

**NOW, THEREFORE**, in consideration of the premises and agreements, provisions and covenants herein contained, the parties hereto agree as follows:

1. **Existing Credit Agreement Amendments**. Effective as of the Second Amendment Effective Date, the Existing Credit Agreement is hereby amended as follows:

- (a) **Global Amendments to Certain Definitions**. Each reference to “Tranche B-1 Term Loan” and “Tranche B-1 Term Loans”, as applicable, contained in Section 1.07(a) and Section 2.10 is replaced with a reference to “Tranche B-2 Term Loan” or “Tranche B-2 Term Loans”, as appropriate.
- (b) Section 1.01 of the Existing Credit Agreement is hereby amended by inserting the following new definitions in their correct alphabetical order:
  - “**Second Amendment**” means that certain Second Amendment to this Agreement, dated as of June 19, 2018, among the Borrower, the other Loan Parties party thereto, the Lenders party thereto, and the Administrative Agent.
  - “**Second Amendment Effective Date**” means the “Second Amendment Effective Date” under and as defined in the Second Amendment.

“**Tranche B-2 Term Commitments**” means the “Tranche B-2 Term Commitments” as defined in Second Amendment.

“**Tranche B-2 Term Loans**” means the “Tranche B-2 Term Loans” as defined in Second Amendment.

“**Tranche B-2 Term Loan Lender**” means any Lender with a Tranche B-2 Term Loan Commitment or an outstanding Tranche B-2 Term Loan.

- (c) The definition of “Term Maturity Date” set forth in Section 1.01 of the Existing Credit Agreement is hereby amended in its entirety with the following:

“Term Maturity Date” means April 15, 2025 (or, with respect to any Term Lender that has the maturity date of its Term Loans pursuant to a Permitted Amendment, the extended maturity date set forth in any such Loan Modification Agreement with respect thereto).

- (d) Section 2.01 of the Existing Credit Agreement is hereby amended by adding the following new clause (c) at the end thereof:

“(c) Subject to the terms and conditions set forth herein and in the Second Amendment, each Tranche B-2 Term Loan Lender with a Tranche B-2 Term Commitment severally made or exchanged, as applicable, on the Second Amendment Effective Date, agrees to make a Tranche B-2 Term Loan to the Borrower denominated in Dollars in an amount equal to such Tranche B-2 Term Loan Lender’s Tranche B-2 Term Commitment. The Borrower may make only one borrowing under the Tranche B-2 Term Commitments, which shall be on the Second Amendment Effective Date. Each Lender’s Tranche B-2 Term Commitment shall terminate immediately and without further action on the Second Amendment Effective Date after giving effect to the funding of such Lender’s Tranche B-2 Term Commitment on such date. Amounts borrowed under this Section 2.01(b) and repaid or prepaid may not be reborrowed. Tranche B-2 Term Loans may be ABR Loans or Eurodollar Loans, as further provided herein.”

- (e) Section 2.10(a) of the Credit Agreement is hereby amended by replacing the repayment schedule contained therein in its entirety with the following:

<u>Payment Date</u>	<u>Amortization Payment</u>
June 30, 2018	N/A
September 30, 2018	\$ 1,000,000
December 31, 2018	\$ 1,000,000
March 31, 2019	\$ 1,000,000
June 30, 2019	\$ 1,000,000
September 30, 2019	\$ 1,000,000
December 31, 2019	\$ 1,000,000
March 31, 2020	\$ 1,000,000
June 30, 2020	\$ 1,000,000

September 30, 2020	\$1,000,000
December 31, 2020	\$1,000,000
March 31, 2021	\$1,000,000
June 30, 2021	\$1,000,000
September 30, 2021	\$1,000,000
December 31, 2021	\$1,000,000
March 31, 2022	\$1,000,000
June 30, 2022	\$1,000,000
September 30, 2022	\$1,000,000
December 31, 2022	\$1,000,000
March 31, 2023	\$1,000,000
June 30, 2023	\$1,000,000
September 30, 2023	\$1,000,000
December 31, 2023	\$1,000,000
March 31, 2024	\$1,000,000
June 30, 2024	\$1,000,000
September 30, 2024	\$1,000,000
December 31, 2024	\$1,000,000
March 31, 2025	\$1,000,000

(f) Section 2.11(d) of the Existing Credit Agreement is hereby amended by replacing “December 31, 2018” with “December 31, 2019”.

2. **Tranche B-2 Term Loans.** Subject to the terms and conditions set forth herein, each Tranche B-2 Term Loan Lender severally agrees to exchange Existing Term Loans for Tranche B-2 Term Loans and/or make Tranche B-2 Term Loans to the Borrower in a single borrowing in Dollars on the Second Amendment Effective Date. The Tranche B-2 Term Loans shall be subject to the following terms and conditions:

- (a) **Terms Generally.** Other than as set forth herein, for all purposes under the Credit Agreement and the other Loan Documents, the Tranche B-2 Term Loans shall have the same terms as the Tranche B-1 Term Loans under the Existing Credit Agreement and shall be treated for purposes of voluntary and mandatory prepayments and all other terms as Tranche B-1 Term Loans under the Existing Credit Agreement.
- (b) **Proposed Borrowing.** Notwithstanding any other provisions of the Credit Agreement or any other Loan Document to the contrary, solely for purposes of the Tranche B-2 Loans to be borrowed by the Borrower on the Second Amendment Effective Date, this Amendment shall constitute a Borrowing Request by the Borrower to borrow the Tranche B-2 Term Loans from the Tranche B-2 Term Loan Lenders under the Credit Agreement.

- (c) **New Lenders.** Each New Lender (i) confirms that it has received a copy of the Existing Credit Agreement and the other Loan Documents and the exhibits and schedules thereto, together with copies of the financial statements referred to therein and such other documents and information as it has deemed appropriate to make its own credit analysis and decision to enter into this Amendment and the Credit Agreement; (ii) agrees that it will, independently and without reliance upon the Administrative Agent, or the Lead Arranger or any Lender and based on such documents and information as it shall deem appropriate at the time, continue to make its own credit decisions in taking or not taking action under the Credit Agreement; (iii) appoints and authorizes the Administrative Agent to take such action as agent on its behalf and to exercise such powers under the Credit Agreement and the other Loan Documents as are delegated to the Administrative Agent by the terms thereof, together with such powers as are reasonably incidental thereto; and (iv) agrees that it will perform all of the obligations which by the terms of the Credit Agreement are required to be performed by it as a Lender, as the case may be, in each case, in accordance with the terms thereof as set forth in the Credit Agreement. Each New Lender acknowledges and agrees that it shall become a “Tranche B-2 Term Loan Lender” and a “Term Lender” under, and for all purposes of, the Credit Agreement and the other Loan Documents, and shall be subject to and bound by the terms thereof, and shall have all rights of a “Tranche B-2 Term Loan Lender” and a “Term Lender” thereunder.
- (d) **Credit Agreement Governs.** Except as set forth in this Amendment, the Tranche B-2 Term Loans shall otherwise be subject to the provisions of the Credit Agreement and the other Loan Documents.
- (e) **Exchange Mechanics.**
- (i) On the Second Amendment Effective Date, upon the satisfaction or waiver (by the Lead Arranger) of the conditions set forth in Section 5 hereof, the outstanding principal amount of Existing Term Loans of each Converting Lender exchanged pursuant to this Amendment shall be deemed to be exchanged for an equal outstanding principal amount of Tranche B-2 Term Loans under the Credit Agreement. Such exchange shall be effected by book entry in such manner, and with such supporting documentation, as may be reasonably determined by the Administrative Agent in its sole discretion in consultation with the Borrower. It is acknowledged and agreed that each Converting Lender has agreed to accept as satisfaction in full of its right to receive payment on the outstanding amount of Existing Term Loans of such Converting Lender the conversion of its Existing Term Loans into Tranche B-2 Term Loans in accordance herewith, in lieu of the prepayment amount that would otherwise be payable by the Borrower pursuant to the Credit Agreement in respect of the outstanding amount of Existing Term Loans of such Converting Lender. Notwithstanding anything to the contrary herein or in the Credit Agreement, each Converting Lender hereby waives any rights or claims to compensation pursuant to Section 2.16 of the Credit Agreement in respect of its Existing Term Loans exchanged for Tranche B-2 Term Loans.
- (ii) (A) To the extent there exist any Reallocated Term Loans, the Fronting Bank shall be deemed to exchange on the Second Amendment Effective Date such Reallocated Term Loans on a cashless settlement basis for an equal aggregate principal amount of Tranche B-2 Term Loans under the Credit Agreement and (B) promptly following the Second Amendment Effective Date (but not later than 30 days following the Second Amendment Effective Date (or such later date as may

be agreed to by the Fronting Bank in its sole discretion)), each New Lender, each Non-Converting Lender and each Existing Term Lender purchasing additional Tranche B-2 Term Loans shall purchase from the Fronting Bank the Tranche B-2 Term Loans (i) exchanged for or applied to the repayment of such Reallocated Term Loans or (ii) constituting 2018 Incremental Term Loans, in each case as directed by the RBC Capital Markets in its capacity as a Lead Arranger hereunder, in accordance with such Tranche B-2 Term Lender's Tranche B-2 Term Loan Commitment and as allocated by the RBC Capital Markets in its capacity as a Lead Arranger hereunder. Purchases and sales of Reallocated Term Loans, 2018 Incremental Term Loans and Tranche B-2 Term Loans shall be without representations from the Fronting Bank other than as provided for in the relevant Assignment and Assumption.

3. **Effective Date Conditions.** This Amendment will become effective on the date (the "Second Amendment Effective Date"), on which each of the following conditions have been satisfied (or waived by the Lead Arranger) in accordance with the terms therein:
- (a) the Administrative Agent (or its counsel) shall have received from each of the Borrower, the other Loan Parties party hereto and the Participating Lenders, either (i) a counterpart of this Amendment signed on behalf of such party or (ii) written evidence satisfactory to the Administrative Agent (which may include facsimile or other electronic transmission of a signed counterpart of this Amendment) that such party has signed a counterpart to this Amendment (which, in the case of the Participating Lenders, may be in the form of a Tranche B-2 Participation Notice);
  - (b) the Administrative Agent shall have received fully executed and delivered Tranche B-2 Term Loan Commitments from Tranche B-2 Term Lenders representing 100% of the aggregate principal amount of the Tranche B-2 Term Loans;
  - (c) the Administrative Agent shall have received a certificate of each Loan Party, dated as of the Second Amendment Effective Date and executed by a secretary, assistant secretary or other senior officer (as the case may be) thereof (A) certifying and attaching the resolutions or similar consents adopted by such Loan Party approving or consenting to this Amendment and the Tranche B-2 Term Loans, (B) certifying that the certificate or articles of organization or formation and by-laws or operating (or limited liability company) agreement of such Loan Party either (x) have not been amended since the Closing Date or (y) are attached as an exhibit to such certificate, and (C) certifying as to the incumbency and specimen signature of each officer executing this Amendment and any related documents on behalf of such Loan Party ;
  - (d) the Administrative Agent shall have received a certificate of the Borrower certifying as to the matters set forth in clauses (f) and (g) below;
  - (e) (i) the Administrative Agent shall have received all fees and other amounts previously agreed to in writing by the Lead Arranger and the Borrower to be due on or prior to the Second Amendment Effective Date, including, to the extent invoiced at least three Business Days prior to the Second Amendment Effective Date (or such later date as is reasonably agreed by the Borrower), including legal fees and expenses and the fees and expenses of any other advisors in accordance with the terms of the Credit Agreement and (ii) all accrued interest and fees in respect of the Existing Term Loans outstanding immediately prior to effectiveness of this Amendment shall have been paid;

- (f) the representations and warranties in Section 6 of this Amendment shall be true and correct in all material respects on and as of the Second Amendment Effective Date; provided that, (A) in the case of any such representation and warranty which expressly relates to a given date or period, such representation and warranty shall be true and correct in all material respects as of the respective date or for the respective period, as the case may be and (B) if any such representation and warranty is qualified by “material”, “material adverse effect” or similar term or qualification such representation and warranty shall be true and correct in all respects;
  - (g) no Default or Event of Default shall exist on the Second Amendment Effective Date before or after giving effect to the effectiveness of this Amendment and the incurrence of the Tranche B-2 Term Loans;
  - (h) the Administrative Agent shall have received a certificate dated as of the Second Amendment Effective Date in substantially the form of Exhibit P to the Credit Agreement from the chief financial officer (or other officer with reasonably equivalent responsibilities) of the Borrower certifying as to the matters set forth therein;
  - (i) the Administrative Agent shall have received a customary written opinion (addressed to the Administrative Agent and the Lenders and dated as of the Second Amendment Effective Date) of Winston & Strawn LLP, New York and Delaware counsel for the Loan Parties, in form and substance reasonably satisfactory to the Administrative Agent;
  - (j) the Administrative Agent shall have received (on behalf of the New Lenders) all documentation at least three Business Days prior to the Second Amendment Effective Date and other information about the Loan Parties that shall have been reasonably requested in writing at least ten Business Days prior to the Second Amendment Effective Date and the Administrative Agent has reasonably determined is required by United States regulatory authorities under applicable “know your customer” and anti-money laundering rules and regulations, including without limitation Title III of the USA Patriot Act; and
  - (k) To the extent the Borrower qualifies as a “legal entity customer” under 31 C.F.R. § 1010.230, the Borrower shall have delivered a certification regarding beneficial ownership with respect to itself as required by 31 C.F.R. § 1010.230.
4. **ABL/Term Loan Intercreditor Agreement Amendment Authorization.** The Lenders hereby agree that, upon the occurrence of the Second Amendment Effective Date, the Administrative Agent is, on behalf of the lenders, expressly authorized to enter into an amendment to the terms of the ABL/Term Loan Intercreditor Agreement (the “Intercreditor Amendment”) to replace the reference to “\$165,000,000” contained in clause (i) of the definition of “Maximum ABL Facility Amount” contained therein with a reference to “\$220,000,000”. The Lenders hereby further agree that they shall continue to be bound by the terms of the ABL/Term Loan Intercreditor Agreement, as amended by the Intercreditor Amendment.
5. **Representations and Warranties.** By its execution of this Amendment, each Loan Party hereby represents and warrants that:
- (a) such Loan Party has all requisite organizational power and authority to make, deliver and perform its obligations under this Amendment and has taken all necessary corporate or other action to authorize the execution, delivery and performance of this Amendment;

- (b) such Loan Party has duly executed and delivered this Amendment and this Amendment constitutes the legal, valid and binding obligation of such Loan Party enforceable in accordance with its terms, except as such enforceability may be limited by Debtor Relief Laws and by general principles of good faith and fair dealing;
  - (c) no material consent or approval of, registration or filing with, or any other action by, any Governmental Authority is required in connection with the execution, delivery, performance, validity or enforceability of this Amendment, except for (a) the approvals, consents, exemptions, authorizations, actions, notices and filings that have been duly obtained, taken, given or made and are in full force and effect and (b) those approvals, consents, exemptions, authorizations or other actions, notices or filings, the failure of which to obtain or make would not reasonably be expected to have a Material Adverse Effect;
  - (d) the execution, delivery and performance of this Amendment by the Loan Parties hereto will not (a) contravene the terms of the Organizational Documents of the Loan Parties, (b) violate any material order, injunction, writ or decree of any Governmental Authority or any arbitral award to which such Loan Party or its property is subject or violate any applicable material Law except to the extent that such breach, contravention or violation would not reasonably be expected to have a Material Adverse Effect or (c) breach or result in a default under (i) the ABL Credit Agreement or the ABL/Term Loan Intercreditor Agreement or (ii) any other material contractual obligation to which such Loan Party is a party or is otherwise bound which violation, except in the case of this clause (c) to the extent that such breach or default would not reasonably be expected to result in a Material Adverse Effect; and
  - (e) both immediately before and after giving effect to the Second Amendment Effective Date and the incurrence and/or exchange of the Tranche B-2 Term Loans, (i) the representations and warranties of the Loan Parties set forth in the Credit Agreement and the other Loan Documents shall be true and correct in all material respects (or, in the case of any such representation and warranty that is qualified by “material”, “material adverse effect” or a similar term, in all respects), in each case, on and as of the Second Amendment Effective Date with the same effect as though such representations and warranties had been made on and as of the Second Amendment Effective Date, except to the extent that such representations and warranties relate to an earlier date, in which case such representations and warranties shall be true and correct in all material respects (or, in the case of any such representation and warranty that is qualified by “material”, “material adverse effect” or a similar term, in all respects) as of such earlier date and (ii) no Default or Event of Default shall have occurred and be continuing on the Second Amendment Effective Date or would result from the consummation of this Amendment and the transactions contemplated hereby.
6. **Use of Proceeds.** The proceeds of the Tranche B-2 Term Loans shall be applied (i) *first*, in exchange for or to prepay in full the aggregate principal amount of the Existing Term Loans outstanding on the Second Amendment Effective Date in accordance with the terms hereof and (ii) *thereafter*, for any other purposes not otherwise inconsistent with the Credit Agreement.

7. **Reaffirmation of the Loan Parties; Reference to and Effect on the Credit Agreement and the other Loan Documents.**
- (a) Each Loan Party hereby consents to the amendment of the Credit Agreement effected hereby and confirms and agrees that, notwithstanding the effectiveness of this Amendment, each Loan Document to which such Loan Party is a party is, and the obligations of such Loan Party contained in the Credit Agreement, this Amendment or in any other Loan Document to which it is a party are, and shall continue to be, in full force and effect and are hereby ratified and confirmed in all respects, in each case as amended by this Amendment. For greater certainty and without limiting the foregoing, each Loan Party hereby confirms that the existing security interests and/or guarantees granted by such Loan Party in favor of the Secured Parties pursuant to the Loan Documents in the Collateral described therein shall continue to secure the obligations of the Loan Parties under the Credit Agreement and the other Loan Documents as and to the extent provided in the Loan Documents. Except as specifically amended by this Amendment, the Credit Agreement and the other Loan Documents shall remain in full force.
  - (b) Except to the extent expressly set forth in this Amendment, the execution, delivery and performance of this Amendment shall not constitute a waiver of any provision of, or operate as a waiver of any right, power or remedy of any Agent or Lender under, the Credit Agreement or any of the other Loan Documents.
  - (c) On and after the Second Amendment Effective Date, each reference in the Credit Agreement to “this Amendment”, “hereunder”, “hereof”, “herein” or words of like import referring to the Credit Agreement, and each reference in the other Loan Documents to the “Credit Agreement”, “thereunder”, “thereof” or words of like import referring to the Credit Agreement shall mean and be a reference to the Credit Agreement as amended by this Amendment.
8. **Prepayment Notice.** The Participating Lenders and the Fronting Bank party hereto, which constitute the Required Lenders, and the Administrative Agent hereby waive the requirement under Section 2.11(f) of the Credit Agreement to provide notice to the Administrative Agent not less than three Business Days prior to the prepayment of the Existing Term Loans that are Eurodollar Loans and not less than one Business Day prior to the prepayment of the Existing Term Loans that are ABR Loans contemplated herein. It is understood and agreed that notwithstanding any provisions of the Credit Agreement or any other Loan Document to the contrary this Amendment shall serve as the notice referred to in Section 2.11(f) of the Credit Agreement.
9. **Notice of Refinancing.** Pursuant to this Amendment, the Borrower hereby requests a Borrowing of Tranche B-2 Term Loans in an aggregate principal amount of \$397,750,000 with such Borrowing to be made on the Second Amendment Effective Date and to have an Interest Period of one month.
10. **Notice.** For purposes of the Credit Agreement, the initial notice address of each New Lender shall be as separately identified to the Administrative Agent.
11. **Tax Forms.** For each New Lender, delivered herewith to the Administrative Agent are such forms, certificates or other evidence with respect to United States federal income tax withholding matters as such New Lender may be required to deliver to the Administrative Agent pursuant to Section 2.17 of the Credit Agreement.
12. **Recordation of the New Loans.** Upon execution and delivery hereof, the Administrative Agent will record the Tranche B-2 Term Loans made by each Participating Lender in the Register.

13. **Amendment, Modification and Waiver.** This Amendment may not be amended, modified or waived except as permitted by Section 9.02 of the Credit Agreement.
14. **Integration.** This Amendment, the other Loan Documents and any separate letter agreements with respect to fees payable to the Lead Arranger and/or the Administrative Agent or the syndication of the Tranche B-2 Term Loans and commitments related thereto constitute the entire agreement among the parties relating to the subject matter hereof and supersede any and all previous agreements and understandings, oral or written, relating to the subject matter hereof. This Amendment shall not constitute a novation of any amount owing under the Credit Agreement and all amounts owing in respect of principal, interest, fees and other amounts pursuant to the Credit Agreement and the other Loan Documents shall, to the extent not paid or exchanged on or prior to the Second Amendment Effective Date, continue to be owing under the Credit Agreement or such other Loan Documents until paid in accordance therewith.
15. **GOVERNING LAW; JURISDICTION; CONSENT TO SERVICE OF PROCESS.** THIS AMENDMENT SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAW OF THE STATE OF NEW YORK. SECTION 9.09 OF THE CREDIT AGREEMENT IS HEREBY INCORPORATED BY REFERENCE INTO THIS AMENDMENT AS IF SUCH PROVISION WERE SET FORTH IN FULL HEREIN MUTATIS MUTANDIS AND SHALL APPLY HERETO.
16. **Severability.** Any provision of this Amendment that is prohibited or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the extent of such prohibition or unenforceability without invalidating the remaining provisions hereof, and any such prohibition or unenforceability in any jurisdiction shall not invalidate or render unenforceable such provision in any other jurisdiction.
17. **Counterparts.** This Amendment may be executed in counterparts (and by different parties hereto on different counterparts), each of which shall constitute an original, but all of which when taken together shall constitute a single contract. Delivery of an executed counterpart of a signature page to this Amendment by facsimile or by email as a “.pdf” or “.tif” attachment shall be effective as delivery of a manually executed counterpart of this Amendment.
18. **WAIVER OF JURY TRIAL.** EACH PARTY HERETO HEREBY IRREVOCABLY WAIVES, TO THE FULLEST EXTENT PERMITTED BY APPLICABLE LAW, ANY RIGHT IT MAY HAVE TO A TRIAL BY JURY IN ANY LEGAL PROCEEDING DIRECTLY OR INDIRECTLY ARISING OUT OF OR RELATING TO THIS AMENDMENT OR ANY OTHER LOAN DOCUMENT OR THE TRANSACTIONS CONTEMPLATED HEREBY OR THEREBY (WHETHER BASED ON CONTRACT, TORT OR ANY OTHER THEORY). EACH PARTY HERETO (A) CERTIFIES THAT NO REPRESENTATIVE, AGENT OR ATTORNEY OF ANY OTHER PERSON HAS REPRESENTED, EXPRESSLY OR OTHERWISE, THAT SUCH OTHER PERSON WOULD NOT, IN THE EVENT OF LITIGATION, SEEK TO ENFORCE THE FOREGOING WAIVER AND (B) ACKNOWLEDGES THAT IT AND THE OTHER PARTIES HERETO HAVE BEEN INDUCED TO ENTER INTO THIS AGREEMENT AND THE OTHER LOAN DOCUMENTS BY, AMONG OTHER THINGS, THE MUTUAL WAIVERS AND CERTIFICATIONS IN THIS SECTION.
19. **Loan Document.** On and after the Second Amendment Effective Date, this Amendment shall constitute a “Loan Document” for all purposes of the Credit Agreement and the other Loan Documents.



**IN WITNESS WHEREOF**, each of the undersigned has caused its duly authorized officer to execute and deliver this Amendment as of the date first set forth above.

**INSTALLED BUILDING PRODUCTS, INC.**

By: /s/ Michael T. Miller

Name: Michael T. Miller

Title: Executive Vice President and Chief Financial Officer

*[Signature Page to Second Amendment to Term Loan Credit Agreement]*

ACCURATE INSULATION LLC  
ACCURATE INSULATION OF COLORADO, LLC  
ACCURATE INSULATION OF DELAWARE, LLC  
ACCURATE INSULATION OF UPPER MARLBORO, LLC  
ALL CONSTRUCTION SERVICES, LLC  
ALL IN ONE & MOORE BUILDING SYSTEMS, LLC  
ALPHA INSULATION & WATER PROOFING COMPANY  
ALPHA INSULATION & WATER PROOFING, INC.  
ALPINE INSULATION I, LLC  
AMERICAN INSULATION & ENERGY SERVICES, LLC  
ANY SEASON INSULATION, LLC  
APPLE VALLEY INSULATION, A BDI COMPANY, INC.  
B-ORGANIZED INSULATION, LLC  
BAYTHERM INSULATION, LLC  
BDI INSULATION OF IDAHO FALLS, INC.  
BDI INSULATION OF SALT LAKE, L.L.C  
BER ENERGY SERVICES, LLC  
BIG CITY INSULATION, INC.  
BIG CITY INSULATION OF IDAHO, INC.  
BROKEN DRUM OF BAKERSFIELD, INC.  
BROKEN DRUM INSULATION VISALIA, INC.  
BUILDERS INSTALLED PRODUCTS OF MAINE, LLC  
BUILDERS INSTALLED PRODUCTS OF NEW  
HAMPSHIRE, LLC  
BUILDERS INSTALLED PRODUCTS OF NEW YORK,  
LLC  
BUILDERS INSTALLED PRODUCTS OF VERMONT, LLC  
BUILDING MATERIALS FINANCE, INC.  
CLS INSULATION, LLC  
CORNHUSKER INSULATION, LLC  
C.Q. INSULATION, INC.  
EAST COAST INSULATORS II, LLC  
EASTERN CONTRACTOR SERVICES LIMITED  
LIABILITY COMPANY  
ECOLOGIC ENERGY SOLUTIONS, LLC  
EDWARDS/MOONEY & MOSES, LLC  
EMPER HOLDINGS, LLC  
FIBERCLASS INSULATION, LLC  
FORT WAYNE URETHANE, LLC  
GARAGE DOOR SYSTEMS, LLC  
GOLD INSULATION, INC.  
G-T-G, LLC  
HORIZON ELECTRIC SERVICES, LLC  
HINKLE INSULATION & DRYWALL COMPANY,  
INCORPORATED  
IBHL A HOLDING COMPANY, INC.  
IBHL B HOLDING COMPANY, INC.  
IBHL II-A HOLDING COMPANY, INC.

By: /s/ Michael T. Miller

Name: Michael T. Miller

Title: Executive Vice President and Chief Financial Officer

[Signature Page to Second Amendment to Term Loan Credit Agreement]

IBHL II-B HOLDING COMPANY, INC.  
IBP ARCTIC EXPRESS, LLC  
IBP ASSET, LLC  
IBP ASSET II, LLC  
IBP CORPORATION HOLDINGS, INC.  
IBP EXTERIORS, INC.  
IBP HOLDINGS, LLC  
IBP HOLDINGS II, LLC  
IBP OF MANSFIELD, LLC  
IBP OF OKLAHOMA, LLC  
IBP OF SAN ANTONIO, LLC  
IBP OF TOLEDO, LLC  
IBP TEXAS ASSETS I, LLC  
IBP TEXAS ASSETS II, LLC  
IBP TEXAS ASSETS III, LLC  
INSTALLED BUILDING PRODUCTS, LLC  
INSTALLED BUILDING PRODUCTS II, LLC  
INSTALLED BUILDING PRODUCTS OF HOUSTON, LLC  
INSTALLED BUILDING PRODUCTS—PORTLAND, LL  
INSTALLED BUILDING SOLUTIONS II, LLC  
INSULATION NORTHWEST, LLC  
INSULATION WHOLESALE SUPPLY, LLC  
INSULVAIL, LLC  
KEY INSULATION OF AUSTIN, LLC  
KEY INSULATION OF SAN ANTONIO, LLC  
LAKESIDE INSULATION, LLC  
LAYMAN BROTHERS INSULATION, LLC  
LKS TRANSPORTATION, LLC  
LOVEDAY INSULATION, LLC  
M&D INSULATION, LLC  
MAP INSTALLED BUILDING PRODUCTS OF  
SAGAMORE, LLC  
MAP INSTALLED BUILDING PRODUCTS OF SEEKONK,  
LLC  
MARV'S INSULATION, INC.  
METRO HOME INSULATION, LLC  
MID SOUTH CONSTRUCTION AND BUILDING  
PRODUCTS, INC.  
MIG BUILDING SYSTEMS, LLC  
MIG BUILDING SYSTEMS OF EAST SYRACUSE, LLC  
MOMPER INSULATION OF CROWN POINT, LLC  
MOMPER INSULATION OF ELKHART, LLC  
MOMPER INSULATION OF FORT WAYNE, LLC  
NORTHWEST INSULATION, LLC  
OJ INSULATION HOLDINGS, INC.  
PACIFIC PARTNERS INSULATION NORTH, A BDI  
COMPANY, LLC  
PACIFIC PARTNERS INSULATION SOUTH, A BDI  
COMPANY, LLC  
PARKER INSULATION AND BUILDING PRODUCTS,  
LLC

By: /s/ Michael T. Miller

Name: Michael T. Miller

Title: Executive Vice President and Chief Financial Officer

[Signature Page to Second Amendment To First Lien Credit Agreement]

PEG, LLC  
RAJAN, LLC  
ROCKFORD INSULATION, LLC  
SIERRA INSULATION CONTRACTORS II, LLC  
SOUTHERN INSULATORS, LLC  
SPEC 7 INSULATION CO., LLC  
SUPERIOR INSULATION, LLC  
SUPERIOR INSULATION SERVICES, LLC  
TCI CONTRACTING, LLC  
TCI CONTRACTING OF CHARLESTON, LLC  
TCI CONTRACTING OF HILTON HEAD, LLC  
TCI CONTRACTING OF KENTUCKY, LLC  
TCI CONTRACTING OF MEMPHIS, LLC  
TCI CONTRACTING OF NASHVILLE, LLC  
TCI CONTRACTING OF THE GULF, LLC  
THERMAL CONTROL INSULATION, LLC  
TIDEWATER INSULATORS, LLC  
TOWN BUILDING SYSTEMS, LLC  
TRILOK INDUSTRIES, INC.  
U.S. INSULATION CORP.  
WATER-TITE COMPANY, LLC  
WILSON INSULATION COMPANY, LLC  
ELITE SPRAY FOAM OF LAS VEGAS, LLC  
ASTRO INSULATION OF ILLINOIS, LLC  
ENERGY SAVERS OF LOUISVILLE, LLC  
A+ INSULATION OF KANSAS CITY, LLC  
SUBURBAN INSULATION, INC.  
ROCKET INSULATION, LLC  
ADVANCED INSULATION, LLC  
GREEN STAR PLUS INSULATION, LLC  
INSTALLED BUILDING MATERIAL SUPPLY, LLC

By: /s/ Michael T. Miller

Name: Michael T. Miller

Title: Executive Vice President and Chief Financial Officer

[Signature Page to Second Amendment To First Lien Credit Agreement]

GOLD STAR INSULATION, L.P.

By: Gold Insulation, Inc., its General Partner

By: /s/ Michael T. Miller

Name: Michael T. Miller

Title: Executive Vice President and  
Chief Financial Officer

OJ INSULATION, L.P.

By: OJ Insulation Holdings, Inc., its General Partner

By: /s/ Michael T. Miller

Name: Michael T. Miller

Title: Executive Vice President and  
Chief Financial Officer

*[Signature Page to Second Amendment To First Lien Credit Agreement]*

By: /s/ Ann Hurley

Name: Ann, Hurley

Title: Manager, Agency

*[Signature Page to Second Amendment to Term Loan Credit Agreement]*

By: /s/ James S. Wolfe

Name: James S. Wolfe

Title: Managing Director

Head of Global Leveraged Finance

*[Signature Page to Second Amendment to Term Loan Credit Agreement]*

Royal Bank of Canada, as Administrative Agent  
20 King Street West, 4th Floor  
Toronto, Ontario M5H 1C4 Canada  
Attention: Manager, Agency Services  
Telephone: (416) 842-5196  
Fax: (416) 842-4023

**INSTALLED BUILDING PRODUCTS, INC.**  
**Tranche B-2 Participation Notice**

Ladies and Gentlemen:

Reference is made to the Second Amendment (the "Amendment") to that certain Term Loan Credit Agreement, dated as of April 13, 2017 (as amended by that First Amendment to the Term Loan Credit Agreement, dated as of November 30, 2017, and as may be further amended, restated, amended and restated, supplemented or otherwise modified from time to time, the "Credit Agreement"), among INSTALLED BUILDING PRODUCTS, INC. (the "Borrower"), the Lenders party thereto from time to time and ROYAL BANK OF CANADA ("RBC"), as administrative agent (in such capacity, the "Administrative Agent"). Unless otherwise specified herein, capitalized terms used but not defined herein are used as defined in the Amendment.

By delivery of this letter agreement (this "Tranche B-2 Participation Notice"), each of the undersigned (each a "Participating Lender"), hereby irrevocably consents to the Amendment and the amendment of the Credit Agreement contemplated thereby and (check as applicable):

NAME OF PARTICIPATING LENDER: \_\_\_\_\_

AMOUNT OF EXISTING TERM LOANS OF SUCH PARTICIPATING LENDER: \$ \_\_\_\_\_

- Cashless Settlement Option. Hereby (i) elects, upon the Second Amendment Effective Date, to exchange the full amount (or such lesser amount as may be allocated by the Lead Arranger) of the outstanding Existing Term Loans of such Participating Lender for an equal outstanding amount of Tranche B-2 Term Loans under the Credit Agreement and (ii) represents and warrants to the Administrative Agent that it has the organizational power and authority to execute, deliver and perform its obligations under this Tranche B-2 Participation Notice and the Amendment (including, without limitation, with respect to any exchange contemplated hereby) and has taken all necessary corporate and other organizational action to authorize the execution, delivery and performance of this Tranche B-2 Participation Notice and the Amendment.
- Cash Settlement Option. Hereby (i) elects to have the full amount (or such lesser amount as may be allocated by the Lead Arranger) of the outstanding Existing Term Loans of such Participating Lender repaid or purchased and agrees to promptly (but in any event, on or prior to the date that is 30 days following the Second Amendment Effective Date) purchase (via assignment and assumption) an equal amount of Tranche B-2 Term Loans and (ii) represents and warrants to the Administrative Agent that it has the organizational power

and authority to execute, deliver and perform its obligations under this Tranche B-2 Participation Notice and the Amendment (including, without limitation, with respect to any exchange contemplated hereby) and has taken all necessary corporate and other organizational action to authorize the execution, delivery and performance of this Tranche B-2 Participation Notice and the Amendment.

[Signature Page Follows]

Very truly yours,

\_\_\_\_\_

By: \_\_\_\_\_  
Name:  
Title:

By: \_\_\_\_\_  
Name:  
Title:

[Signature Page to Tranche B-2 Participation Notice]

**THIRD AMENDMENT TO CREDIT AGREEMENT**

THIS THIRD AMENDMENT TO CREDIT AGREEMENT (this "Agreement") is made and entered into as of June 19, 2018, by and among INSTALLED BUILDING PRODUCTS, INC., a Delaware corporation ("Borrower"), the Lenders (as defined below) party hereto, and SUNTRUST BANK, as the administrative agent for itself and on behalf of the Lenders (in such capacity, the "Administrative Agent").

**W I T N E S S E T H :**

WHEREAS, Borrower, the Persons party thereto from time to time as Guarantors, the financial institutions party thereto from time to time as lenders (the "Lenders"), and the Administrative Agent have executed and delivered that certain Credit Agreement dated as of April 13, 2017, as amended by that certain First Amendment to Credit Agreement dated as of October 26, 2017, and as further amended by that certain Second Amendment to Credit Agreement dated as of December 26, 2017 (collectively, as the same may be further amended, restated, supplemented, or otherwise modified from time to time, the "Credit Agreement"); and

WHEREAS, Borrower has requested that the Lenders agree to amend certain provisions of the Credit Agreement as set forth herein, and the Administrative Agent and the Lenders party hereto have agreed to such amendments, in each case subject to the terms and conditions hereof.

NOW, THEREFORE, for and in consideration of the above premises and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged by the parties hereto, each of the parties hereto hereby covenants and agrees as follows:

SECTION 1. Definitions. Unless otherwise specifically defined herein, each term used herein (and in the recitals above) which is defined in the Credit Agreement shall have the meaning assigned to such term in the Credit Agreement. Each reference to "hereof," "hereunder," "herein," and "hereby" and each other similar reference and each reference to "this Agreement" and each other similar reference contained in the Credit Agreement shall from and after the date hereof refer to the Credit Agreement as amended hereby.

SECTION 2. Amendments to Credit Agreement.

(a) Amendments to Section 1.1.

(i) Section 1.1 of the Credit Agreement is hereby amended by adding the following new defined terms thereto in appropriate alphabetical order:

"Eligible Progress Billings" means a Receivable created by a Loan Party relating to any progress billing, that satisfies each of the criteria contained in the definition of Eligible Accounts other than clauses (l) and (n) of such definition; provided, that such Account is not unpaid more than sixty (60) days after the date of the original invoice date of such Account.

"Third Amendment Effective Date" shall mean June 19, 2018.

(ii) The following definitions in Section 1.1 of the Credit Agreement are hereby amended so that they read, in their entirety, as follows:

“Aggregate Commitment Ratio” shall mean, with respect to any Lender, the ratio, expressed as a percentage, of (a) the unutilized portion of the Revolving Loan Commitment of such Lender plus Loans (other than Swing Loans and Agent Advances) outstanding plus participation interests in Letter of Credit Obligations, Swing Loans and Agent Advances outstanding of such Lender, divided by (b) the sum of the aggregate unutilized Revolving Loan Commitment plus Loans (other than Swing Loans and Agent Advances) outstanding plus participation interests in Letter of Credit Obligations, Swing Loans and Agent Advances of all Lenders, which, as of the Third Amendment Effective Date, are set forth (together with U.S. Dollar amounts thereof) on Schedule 1.1(a).

“Maturity Date” shall mean the earliest to occur of (a) June 19, 2023, and (b) such earlier date as payment of the Loans shall be due (whether by acceleration or otherwise).

“Revolving Commitment Ratio” shall mean, with respect to any Lender, the ratio, expressed as a percentage, of (a) the Revolving Loan Commitment of such Lender, divided by (b) the Revolving Loan Commitment of all Lenders, which, as of the Third Amendment Effective Date, are set forth (together with U.S. Dollar amounts thereof) on Schedule 1.1(a).

“Revolving Loan Commitment” shall mean, as of any date of determination, the several obligations of the Lenders to make advances to the Borrower as of such date, in accordance with their respective Revolving Commitment Ratios. As of the Third Amendment Effective Date, the Revolving Loan Commitment is \$150,000,000, and may be reduced or increased pursuant to the terms of this Agreement.

(iii) Clause (t) of the definition of “Eligible Accounts” in Section 1.1 of the Credit Agreement is hereby amended, in its entirety, as follows:

(t) Accounts which consist of progress billings (such that the obligation of the Account Debtors with respect to such Accounts is conditioned upon the applicable Credit Party’s satisfactory completion of any further performance under the agreement giving rise thereto) or retainage invoices; provided that Eligible Retainage Accounts and Eligible Progress Billings shall not be classified as ineligible under this clause (t) to the extent that the aggregate amount of all such Accounts would not increase the aggregate amount of the Regular Borrowing Base by more than 5.0% before giving effect to inclusion of such Eligible Retainage Accounts and Eligible Progress Billings.

(b) Amendment to Section 2.1. Section 2.1(f)(i) of the Credit Agreement is hereby amended so that it reads, in its entirety, as follows:

(i) Borrower shall have the right, but not the obligation, after the Third Amendment Effective Date, upon notice to the Administrative Agent (a “Commitment Increase Notice”), to request an increase in the aggregate commitments under the Initial Revolving Facility (which may, at the election of Borrower, include a proportionate increase to Letter of Credit Commitment and, with the consent of the Swing Line Lender, include a proportionate increase to Swing Line Commitment) (each, a “Revolving Commitment Increase”, and the loans thereunder, “Incremental Revolving Loans,” the facility in connection therewith a “Incremental Revolving Facility”) (with Administrative Agent’s consent thereto not to be unreasonably withheld or delayed) by an aggregate amount of up to \$50,000,000; *provided* that (A) no commitment of any Lender may be increased without the consent of such Lender, (B) no Event of Default then exists or would

result immediately after giving effect thereto, (C) the Incremental Revolving Loans (1) shall be guaranteed by the Guarantors and shall rank *pari passu* in right of (x) priority with respect to the Collateral and (y) payment with respect to the Obligations in respect of the Commitments in effect prior to the Revolving Commitment Increase and (2) shall be on terms and pursuant to the documentation applicable to the existing Commitments or otherwise acceptable to the Administrative Agent (it being understood that terms not substantially identical to the Revolving Facility which are applicable only after the then-existing Maturity Date are acceptable), and (D) the Revolving Commitment Increase shall be requested in minimum amounts of \$10,000,000 or a higher multiple of \$1,000,000. The proceeds of each Revolving Commitment Increase may be used for any transaction permitted under this Agreement. Any Revolving Commitment Increase shall be denominated in U.S. Dollars. Each Commitment Increase Notice shall set forth (i) the amount of the Revolving Commitment Increase being requested and (ii) the date on which such Revolving Commitment Increase is requested to become effective.

(c) Amendment to Schedule 1.1(a), Schedule 1.1(a) of the Credit Agreement is hereby amended and restated in its entirety as set forth on Schedule 1.1(a) attached hereto and made a part hereof.

SECTION 3. Conditions Precedent. This Agreement shall become effective only upon satisfaction or waiver of the following conditions precedent except as otherwise agreed between Borrower and the Administrative Agent:

(a) the Administrative Agent's receipt of this Agreement duly executed by each of (i) Borrower, (ii) the Administrative Agent and (iii) the Lenders.

(b) Any Revolving Loan Notes requested by any Lender duly executed by the Borrower.

(c) an amendment to the ABL/Term Intercreditor Agreement, in form and substance satisfactory to the Administrative Agent, duly executed by the Borrower, the Administrative Agent, and the Term Loan Facility Administrative Agent.

(d) the Administrative Agent's receipt of an Amendment Fee Letter duly executed by each of (i) Borrower and (ii) the Administrative Agent.

(e) board resolutions and/or officer's certificates consistent with those delivered on the Agreement Date under Section 4.1, and a customary written opinion dated as of the Third Amendment Effective Date of Calfee, Halter & Griswold LLP, counsel for the Loan Parties, in form and substance reasonably satisfactory to the Administrative Agent.

(f) A certificate executed by the chief financial officer of the Borrower regarding the solvency and financial condition of the Credit Parties.

(g) A reaffirmation of the Security Agreement, in form and substance satisfactory to the Administrative Agent, duly executed by each Credit Party.

(h) Bring down UCC, Lien, and Intellectual Property searches satisfactory to Administrative Agent that there are not Liens upon the Collateral (other than Liens permitted under Section 7.2).

(i) Payment of all fees and expenses payable to the Administrative Agent in connection with the execution and delivery of this Amendment, including, without limitation, fees and expenses of counsel to the Administrative Agent.

SECTION 4. Miscellaneous Terms.

(a) Loan Document. For avoidance of doubt, Borrower (on behalf of each Loan Party), each Lender party hereto and the Administrative Agent each hereby acknowledges and agrees that this Agreement is a Loan Document.

(b) Effect of Agreement. Except as set forth expressly hereinabove, all terms of the Credit Agreement and the other Loan Documents shall be and remain in full force and effect, and shall constitute the legal, valid, binding, and enforceable obligations of the Loan Parties.

(c) No Novation or Mutual Departure. Borrower (on behalf of each Loan Party) expressly acknowledges and agrees that (i) there has not been, and this Agreement does not constitute or establish, a novation with respect to the Credit Agreement or any of the other Loan Documents, or a mutual departure from the strict terms, provisions, and conditions thereof, other than with respect to the amendments contained in Section 2 above and (ii) nothing in this Agreement shall affect or limit the Administrative Agent's or any Lender's right to demand payment of liabilities owing from any Loan Party to the Administrative Agent or any Lender under, or to demand strict performance of the terms, provisions, and conditions of, the Credit Agreement and the other Loan Documents, to exercise any and all rights, powers, and remedies under the Credit Agreement or the other Loan Documents or at law or in equity, or to do any and all of the foregoing, immediately at any time after the occurrence of a Default or an Event of Default under the Credit Agreement or the other Loan Documents.

(d) Ratification. Borrower (on behalf of each Loan Party) hereby (i) restates, ratifies, and reaffirms all of its obligations and covenants set forth in the Credit Agreement and the other Loan Documents to which it is a party effective as of the date hereof and (ii) restates and renews each and every representation and warranty heretofore made by it in the Credit Agreement and the other Loan Documents as fully as if made on the date hereof and with specific reference to this Agreement and any other Loan Documents executed or delivered in connection herewith (except with respect to representations and warranties made as of an expressed date, in which case such representations and warranties shall be true and correct as of such date).

(e) No Default. To induce Lenders to enter into this Agreement, Borrower hereby acknowledges and agrees that, as of the date hereof, and after giving effect to the terms hereof, there exists (i) no Default or Event of Default and (ii) no right of offset, defense, counterclaim, claim, or objection in favor of Borrower or any other Loan Party or arising out of or with respect to any of the Loans or other obligations of Borrower or any other Loan Party owed to Lenders under the Credit Agreement or any other Loan Document.

(f) Counterparts. This Agreement may be executed in any number of counterparts and by different parties hereto in separate counterparts, each of which when so executed and delivered shall be deemed to be an original and all of which counterparts, taken together, shall constitute but one and the same instrument.

(g) Fax or Other Transmission. Delivery by one or more parties hereto of an executed counterpart of this Agreement via facsimile, telecopy, or other electronic method of transmission pursuant to which the signature of such party can be seen (including, without limitation, Adobe Corporation's Portable Document Format) shall have the same force and effect as the delivery of an original executed counterpart of this Agreement. Any party delivering an executed counterpart of this Agreement by facsimile or other electronic method of transmission shall also deliver an original executed counterpart, but the failure to do so shall not affect the validity, enforceability, or binding effect of this Agreement.

(h) Recitals Incorporated Herein. The preamble and the recitals to this Agreement are hereby incorporated herein by this reference.

(i) Section References. Section titles and references used in this Agreement shall be without substantive meaning or content of any kind whatsoever and are not a part of the agreements among the parties hereto evidenced hereby.

(j) Further Assurances. Borrower (on behalf of each Loan Party) agrees to take, at the Loan Parties' expense, such further actions as the Administrative Agent shall reasonably request from time to time to evidence the amendments set forth herein and the transactions contemplated hereby.

(k) Governing Law. This Agreement shall be governed by and construed and interpreted in accordance with the internal laws of the State of New York but excluding any principles of conflicts of law or other rule of law that would cause the application of the law of any jurisdiction other than the laws of the State of New York.

(l) Severability. Any provision of this Agreement which is prohibited or unenforceable shall be ineffective to the extent of such prohibition or unenforceability without invalidating the remaining provisions hereof in that jurisdiction or affecting the validity or enforceability of such provision in any other jurisdiction.

[SIGNATURES ON FOLLOWING PAGES]

IN WITNESS WHEREOF, each of the parties hereto has caused this Agreement to be duly executed by its duly authorized officer as of the day and year first above written.

**BORROWER:**

**INSTALLED BUILDING PRODUCTS, INC.,**  
a Delaware corporation

By: /s/ Michael T. Miller

Name: Michael T. Miller

Title: Executive Vice President and Chief Financial Officer

**ADMINISTRATIVE AGENT:**

**SUNTRUST BANK**, as Administrative Agent, an Issuing Bank, Swing Bank and a Lender

By: /s/ Michael Dembski

Name: Michael Dembski

Title: Director

**LENDERS:**

**KEYBANK NATIONAL ASSOCIATION**, as an Issuing  
Bank and a Lender

By:  /s/ Linda Skinner

Name: Linda Skinner

Title: VP

**U.S. BANK NATIONAL ASSOCIATION**, as a Lender

By: /s/ Steven C. Gonzalez

Name: Steven C. Gonzalez

Title: Vice President

---

**REGIONS BANK**, as a Lender

By: /s/ Michael Kempel

Name: Michael Kempel

Title: Managing Director

Schedule 1.1(a)

Commitment Ratios

<u>Lender</u>	<u>Revolving Loan Commitment</u>	<u>Revolving Commitment Ratio</u>	<u>Aggregate Commitment Ratio</u>
SunTrust Bank	\$ 45,000,000	30%	30%
KeyBank National Association	\$ 45,000,000	30%	30%
U.S. Bank National Association	\$ 30,000,000	20%	20%
Regions Bank	\$ 30,000,000	20%	20%
<b>Totals</b>	<b><u>\$150,000,000</u></b>	<b><u>100%</u></b>	<b><u>100%</u></b>

**FIRST AMENDMENT TO ABL/TERM LOAN INTERCREDITOR AGREEMENT**

THIS FIRST AMENDMENT TO ABL/TERM LOAN INTERCREDITOR AGREEMENT (this "Agreement"), dated as of June 19, 2018, is entered into by and among SUNTRUST BANK, as agent for the ABL Secured Parties (the "ABL Agent"), ROYAL BANK OF CANADA, as administrative agent for the Term Loan Secured Parties (the "Term Loan Agent"), and INSTALLED BUILDING PRODUCTS, INC., a Delaware corporation (the "Borrower"), on behalf of itself and the other Grantors.

**WITNESSETH:**

WHEREAS, the ABL Agent, the Term Loan Agent, the Borrower and the other Grantors from time to time party thereto have executed and delivered that certain ABL/Term Loan Intercreditor Agreement dated as of April 13, 2017 (as amended, restated, supplemented, or otherwise modified from time to time, the "Intercreditor Agreement"); and

WHEREAS, the ABL Agent, the Term Loan Agent, the Borrower and the other Grantors desire to amend certain provisions of the Intercreditor Agreement as set forth herein, subject to the terms and conditions set forth below.

NOW, THEREFORE, for and in consideration of the above premises and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged by the parties hereto, the parties hereto hereby covenant and agree as follows:

SECTION 1. Definitions. Unless otherwise specifically defined herein, each term used herein (and in the recitals above) which is defined in the Intercreditor Agreement shall have the meaning assigned to such term in the Intercreditor Agreement. Each reference to "hereof," "hereunder," "herein," and "hereby" and each other similar reference and each reference to "this Agreement" and each other similar reference contained in the Intercreditor Agreement shall from and after the date hereof refer to the Intercreditor Agreement as amended hereby.

SECTION 2. Amendment to Intercreditor Agreement. The following definition in Section 1.01(c) of the Intercreditor Agreement is hereby amended so that it reads, in its entirety, as follows:

"Maximum ABL Facility Amount" means the greatest of (i) a principal amount of \$220,000,000, (ii) an amount equal to the Intercreditor Borrowing Base at the time the applicable ABL Debt Obligations were incurred and (iii) an amount equal to the aggregate principal amount of all Qualifying ABL Debt.

SECTION 3. Condition Precedent. This Agreement shall become effective only upon the satisfaction of the following condition precedent:

(a) the ABL Agent's receipt of this Agreement duly executed by each of (i) the ABL Agent, (ii) the Term Loan Agent, and (iii) the Borrower.

SECTION 4. Miscellaneous Terms.

(a) Effect of Agreement. Except as set forth expressly hereinabove, all terms of the Intercreditor Agreement shall be and remain in full force and effect, and shall constitute the legal and binding obligation of each party thereto, enforceable against such party in accordance with their respective terms.

(a) Counterparts. This Agreement may be executed in counterparts, each of which shall constitute an original but all of which when taken together shall constitute a single contract. Delivery of an executed signature page to this Agreement by facsimile transmission (or other electronic transmission) shall be as effective as delivery of a manually signed counterpart of this Agreement.

(b) Recitals Incorporated Herein. The preamble and the recitals to this Agreement are hereby incorporated herein by this reference.

(c) Section References. Section titles and references used in this Agreement shall be without substantive meaning or content of any kind whatsoever and are not a part of the agreements among the parties hereto evidenced hereby.

(d) Governing Law. This Agreement shall be construed in accordance with and governed by the laws of the State of New York.

(e) Severability. Any provision of this Agreement held to be invalid, illegal or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the extent of such invalidity, illegality or unenforceability without affecting the validity, legality and enforceability of the remaining provisions hereof; and the invalidity of a particular provision in a particular jurisdiction shall not invalidate such provision in any other jurisdiction. The parties shall endeavor in good-faith negotiations to replace the invalid, illegal or unenforceable provisions with valid provisions the economic effect of which comes as close as possible to that of the invalid, illegal or unenforceable provisions.

[SIGNATURES ON FOLLOWING PAGES]

**IN WITNESS WHEREOF**, the parties hereto have caused this Agreement to be duly executed by their respective authorized officers as of the day and year first above written.

ABL AGENT:

SUNTRUST BANK

By: /s/ Michael Dembski

Name: Michael Dembski

Title: Director

TERM LOAN AGENT:

ROYAL BANK OF CANADA

By: /s/ James S. Wolfe

Name: James S. Wolfe

Title: Managing Director

Head of Global Leveraged Finance

BORROWER:

INSTALLED BUILDING PRODUCTS, INC.

By: /s/ Michael T. Miller

Name: Michael T. Miller

Title: Executive Vice President and Chief  
Financial Officer



**INSTALLED BUILDING PRODUCTS ANNOUNCES SUCCESSFUL  
INCREASE IN THE COMMITMENT AND DURATION OF BOTH ITS TERM  
LOAN B FACILITY AND ABL REVOLVING CREDIT FACILITY**

**Columbus, Ohio, June 19, 2018.** Installed Building Products, Inc. (the "Company") (NYSE: IBP), an industry-leading installer of insulation products, announced today that the Company has successfully increased the size of its existing Term Loan B facility as well as its ABL Revolving Credit facility and extended the maturity date for each by approximately one year.

The \$397.8 million Term Loan B facility matures on April 15, 2025, has no financial maintenance covenants, and is rated BB by S&P Global Ratings and B1 by Moody's Investors Service. The pricing remains the same at LIBOR plus 250 basis points with a LIBOR floor of one percent. RBC Capital Markets, Jefferies Finance LLC and SunTrust Robinson Humphrey served as joint lead arrangers and joint bookrunners for the increase and extension of the Term Loan B facility.

The \$150.0 million ABL Revolving Credit facility matures on June 19, 2023 and provides enhanced borrowing availability against certain types of accounts receivable. SunTrust Bank served as ABL agent and Royal Bank of Canada served as Term Loan agent.

Additional details on the credit facilities may be found in the Form 8-K filed today with the Securities and Exchange Commission.

**About Installed Building Products**

Installed Building Products, Inc. is one of the nation's largest insulation installers for the residential new construction market and is also a diversified installer of complementary building products, including waterproofing, fire-stopping and fireproofing, garage doors, rain gutters, shower doors, closet shelving and mirrors, throughout the United States. The Company manages all aspects of the installation process for its customers, including direct purchases of materials from national manufacturers, supply of materials to job sites and quality installation. The Company offers its portfolio of services for new and existing single-family and multi-family residential and commercial building projects from its national network of branch locations.

**Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the federal securities laws, including with respect to our financial and business model, the demand for our services and product offerings, expansion of our national footprint and diversification, our ability to capitalize on the new home and commercial construction recovery, our ability to strengthen our market position, our ability to pursue and integrate value-enhancing acquisitions, our ability to improve sales and profitability, and expectations for demand for our services and our earnings in 2018. Forward-looking statements may generally be identified by the use of words such as "anticipate," "believe," "expect," "intends," "plan," and "will" or, in each case, their negative, or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Any forward-looking statements that we make herein and in any future reports and statements are not guarantees of future performance, and actual results may differ materially from those expressed in or suggested by such forward-looking statements as a result of various factors, including, without limitation,

the factors discussed in the “Risk Factors” section of the Company’s Annual Report on Form 10-K for the year ended December 31, 2017, as the same may be updated from time to time in our subsequent filings with the Securities and Exchange Commission. Any forward-looking statement made by the Company in this press release speaks only as of the date hereof. New risks and uncertainties arise from time to time, and it is impossible for the Company to predict these events or how they may affect it. The Company has no obligation, and does not intend, to update any forward-looking statements after the date hereof, except as required by federal securities laws.

**Contact Information:**

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